

2025 MLTA Fall Education Seminar • Nov. 6-7

Lynn Cole, The Title Team

406-433-8584 • [lynnc@thetitleteam.com](mailto:lynnc@thetitleteam.com)

**MLTA Fall Ed - Thursday**  
**Underwriter Panel/Group Discussion**

**Overview:** The members of the land title industry issue title insurance policies to insured consumers and lenders throughout the state of Montana. The attendees will be divided into groups of about 10 individuals with experience ranging from title examination to escrow to research. We will prepare several scenarios with limited facts and hand them out to each group. Each group will need to solve the title/escrow problem and figure out solutions to bringing the transaction to close. We will utilize brainstorming, discussion and direction from the underwriting panel to work through their solutions. This is a great way to have the attendees interact with one another and with people who work in other departments within the office and learn the process of underwriting a difficult transaction and questions to ask along the way.

**Outline:**

Introduction

- Groups will be divided based on duties within title offices.
  
- Introduction of attending underwriter panelists seated at the front of the room.

Scenarios handed out to each group.

Groups discuss solutions to their scenario.

Each group will tell the audience the path/solution to close.

Q&A - Underwriters